

Fig. 1

Fig. 2 - System Flow

	Coordinator	Buyer	Supplier
Initial Contact 102	Contact buyer	Provide Data	
RFQ 104	Collect & Administer RFQ Data	Provide RFQ Data	
	Publish & Administer RFQ		Access RFQ
	Manage RFQ Response		Respond to RFQ
Auction Administration 106		Request Auction	
	Coordinate & Administer Auction Setup		
	Assist & Administer User Auction Prep		Prepare for Auction
Conduct Auction 108	Assist & Administer Auction	Observe	Bid
Administer Auction Results 110	Analyze & Administer CBE Results <i>Auction</i>	View Auction Results	View Auction Results
Contract Administration 112		Settlement	Settlement

102 104 106 108 110 112

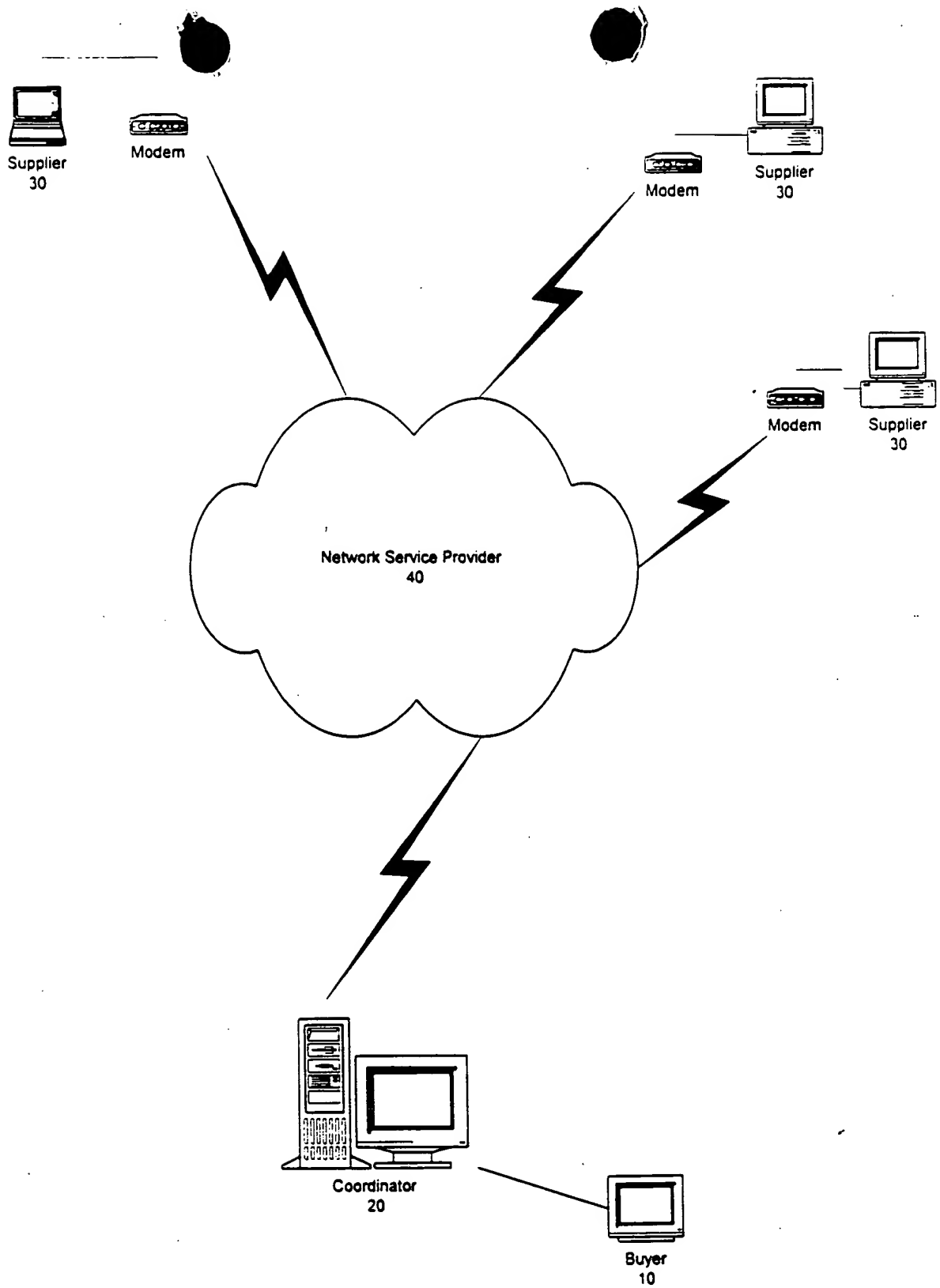


FIG. 3

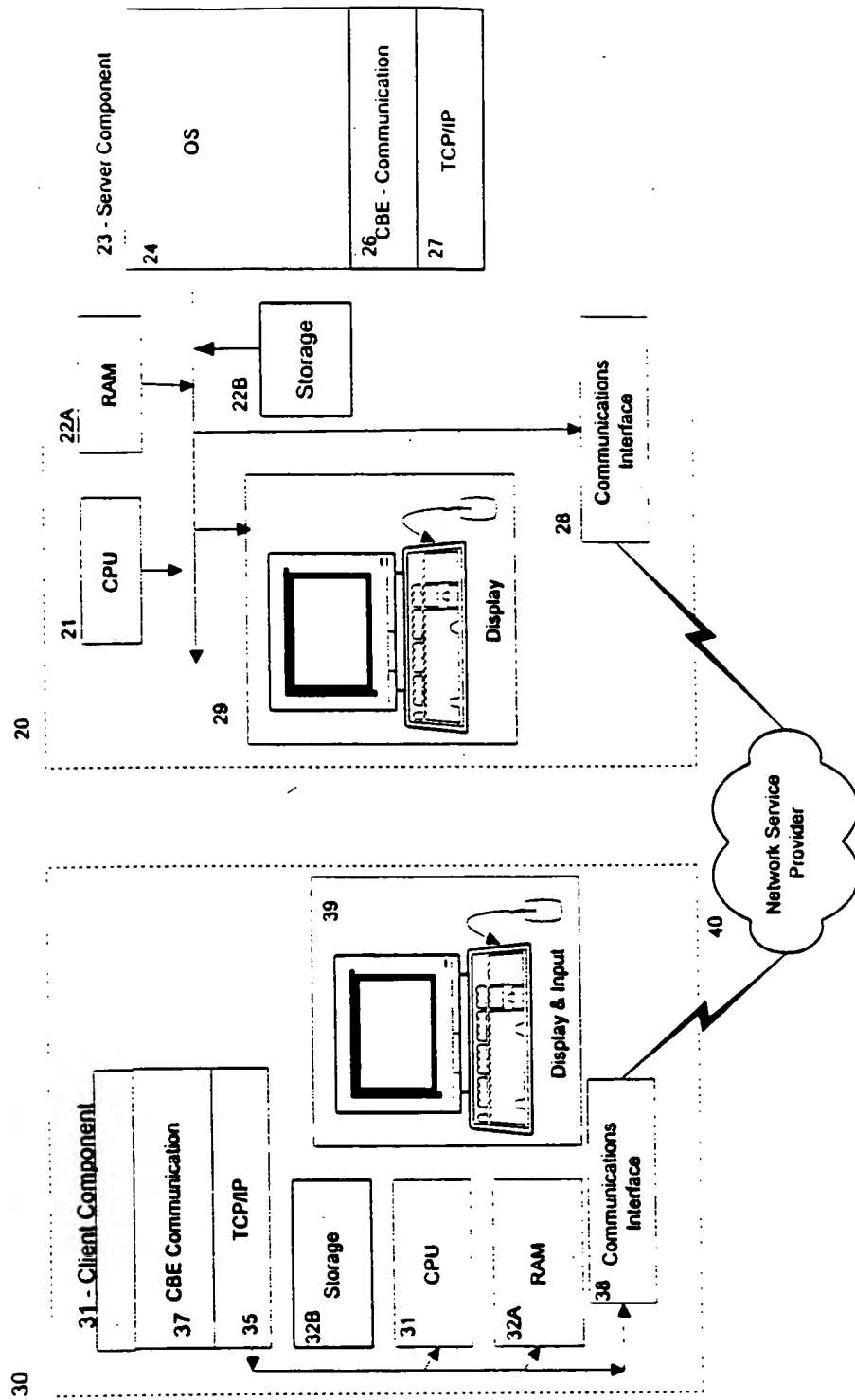


FIG. 4

LI#	Part Num	Quantity /yr	Bid/ Unit	# of Yrs	Price Discount by Year of Contract		
					2	3	4
1	T1001	50,000	\$10	4	5%	4%	3%
2	T1002	100,000	\$3	4	5%	3%	--
3	T1003	250,000	\$1	4	9%	--	--
4	T1004	7,500	\$600	4	4%	2%	--
5	T1005	80,000	\$8	4	--	--	--

Figure 5

LI #	Part Num	Quantity /yr	Bid/ Unit	Year of Contract				NPV Bid
				1	2	3	4	
1	T1001	50,000	\$10	\$500,000	\$475,000	\$456,000	\$442,320	\$1,681,889
2	T1002	100,000	\$3	\$300,000	\$285,000	\$276,450	\$276,450	\$1,020,355
3	T1003	250,000	\$1	\$250,000	\$227,500	\$227,500	\$227,500	\$836,290
4	T1004	750	\$600	\$450,000	\$432,000	\$423,360	\$423,360	\$1,549,040
5	T1005	80,000	\$8	\$640,000	\$640,000	\$640,000	\$640,000	\$2,289,342
				Total NPV Bid				\$7,376,916

Figure 6

BIDDER	BID TIME	NPV BID
ABC CORP.	1:33	\$8,041,000
XYZ INC.	1:31	\$7,657,630
SUPPLIERS INC.	1:36	\$7,481,000
ABC CORP.	2:00	\$7,400,000
SUPP CITY CORP.	1:31	\$7,376,916
ABC CORP.	2:35	\$7,327,000
XYZ INC.	2:15	\$6,864,000
SUPP CITY CORP.	2:46	\$6,800,000
SUPPLIERS INC.	2:59	\$6,777,000
XYZ INC.	2:44	\$6,747,000
SUPP CITY CORP.	2:49	\$6,500,000

Figure 8